

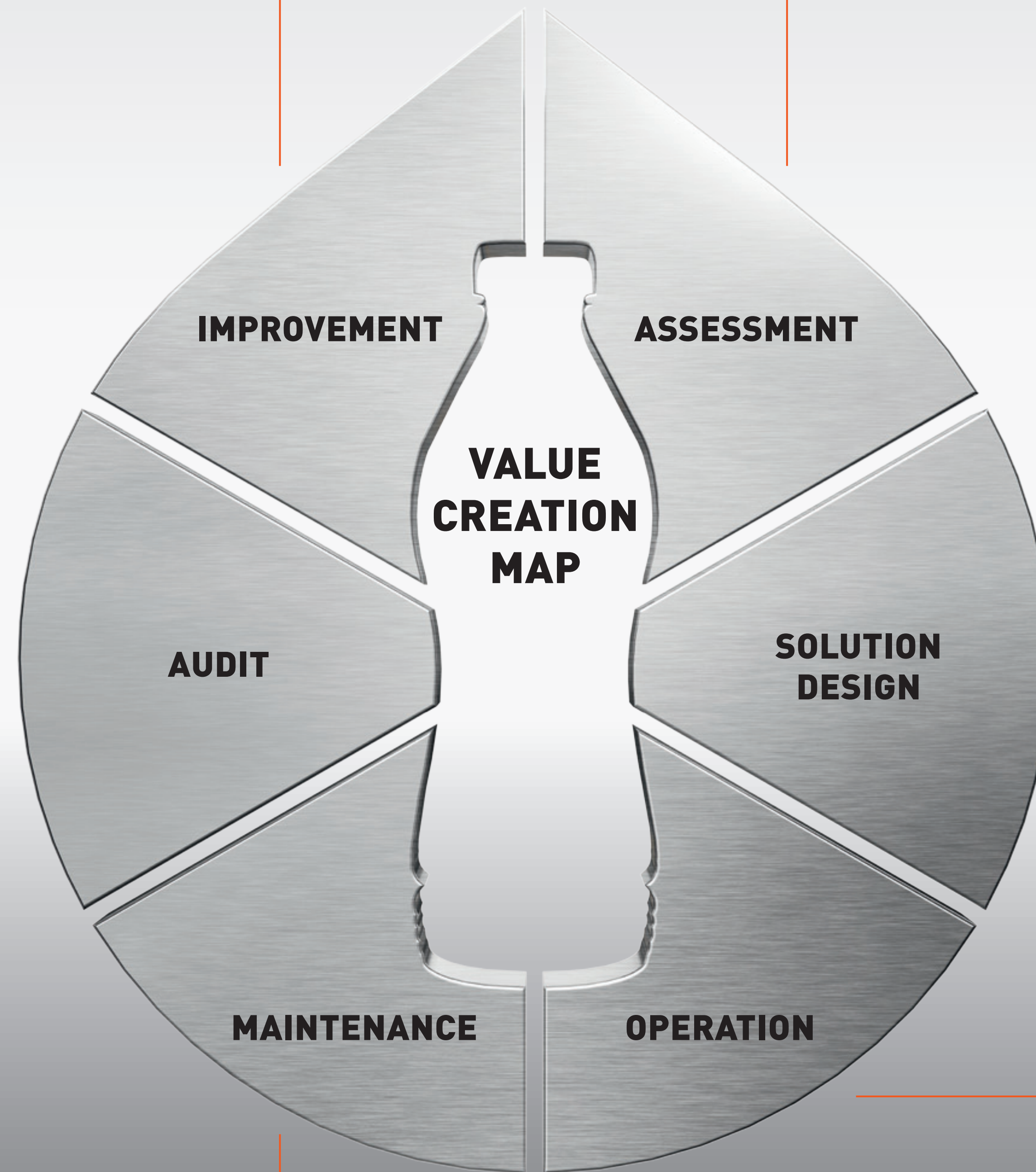
**BY INTEGRATING EXCELLENCE
INTO EVERY PART OF THE WHOLE...**

...WE OFFER YOU THE COMPLETE SOLUTION

THE MAP TO A BETTER MATCH

Sidel's Value Creation Map allows us to go above and beyond customer expectations. It is the process that brings progress – backed by technological expertise and flexible, reliable solutions. And it is the only way we are able to customize our services to our customers' unique and changing needs. The model stems from the shape of our logo and the inner curve of the ampersand. The mold of a bottle lies at the center, as everything we do revolves around creating value for your products. Ultimately, we are devoted to optimizing product development and our relationship with you at every step of the way, offering you the complete solution. And only with this holistic approach to value creation are we able to stay at the forefront of our industry. With firm conviction we believe our Value Creation Map is the key to **A Better Match.**

OUR VALUE CREATION MAP GUIDES YOUR PRODUCTS TO PERFECTION



6 IMPROVEMENT

Through close collaboration, we follow up – upgrading our solutions to match your needs over time

- Packaging and tooling centers • Lightweighting solutions
- Product quality improvement services
- Production hygiene improvement services
- Efficiency Improvement Tool™ • Options and upgrades
- Advanced training and productivity coaching

5 AUDIT

We perform audits to maximize productivity and financial savings while minimizing the effect on the environment

- Line productivity audits • Eco services
- Competence audits • Sensitive production audits

4 MAINTENANCE

We provide customized and proactive maintenance services so that your machinery continues to perform optimally and efficiently

- Diagnostic visits • Preventative spare parts • Overhaul
- Maintenance contracts • Predictive maintenance
- Asset management • Online documentation

1 ASSESSMENT

The first step is to analyze your unique needs in order to match them. In this stage, we assess the requirements regarding the following

- Product • Design • Output • Cost • Sustainability • Safety

2 SOLUTION DESIGN

Following a detailed assessment, we are able to put the power to the metal, designing solutions that match your needs in terms of

- Processing • Bottle design and molding • Blowing
- Filling and rinsing • Washing and pasteurizing • Labeling
- Conveying and wrapping • Palletizing • Logistics
- Line engineering

3 OPERATION

Here we are able to provide you with spare parts and solutions in a highly responsive manner. We make installations to your production line and train your employees in order to ensure optimal operative activity

- Installation and commissioning • Genuine spare parts
- Field service and technical support • Training
- Remote monitoring • Online ordering