



# **DEMAND BRILLIANCE** **GET A BETTER MATCH**

THE DRIVING FORCE IN LIQUID PACKAGING SOLUTIONS



A BETTER MATCH

In a world of constantly changing needs, today's bottle is tomorrow's old news. But by having 5,000 skilled employees located all over the world, we are able to listen to our customers and offer them reliable production systems that are easily adaptable to their unique needs and business requirements. The Sidel Group, headquartered in Switzerland, has production sites in 13 countries and 30,000 machines installed in 190 nations worldwide. As a prominent figure in the food industry, our value-added services give customers more of what they want, securing their companies and ours with a favorable position in the global environment. No doubts, no compromises, just **A Better Match.**

## WE ARE A BETTER MATCH



**Dear customer,**

You are important to us. So is your success. That's why we are committed to going above and beyond your expectations, giving you the best solutions for your product packaging.

We are not just a standard equipment provider. We are the driving force in PET, glass and can and are committed to being your most innovative, responsive and reliable partner. And as your partner, we carefully consider the needs of your business before we even start engineering, so that we can ensure that your production line has the most reliability and flexibility possible while being cost-effective and sustainable.

Ultimately, we optimize every part of the process – prior to product creation and beyond its decline, supporting you at every step along the way. We look forward to our future collaboration.

Sincerely,

Mart Tiismann, CEO



#### THE BEST OF BOTH WORLDS

While giving you the reliability of our global leadership and technical expertise, we also offer you the flexibility of being your local partner. With 31 subsidiaries and 850 field service engineers worldwide we are here to support you at all times. If your production never stops, then neither do

we. We can meet you where you are and help you in any way we can to optimize your production line and make your business more efficient. For example, having a presence in your local market means that we are familiar with the local culture, language and market infrastructure.

So, in collaboration with local project management, we are able to plan and deliver engineering, packaging, design, tooling, installation and service – in record time. As a customer-centric company, we want to help you strengthen the presence of your brand in the market and maximize the

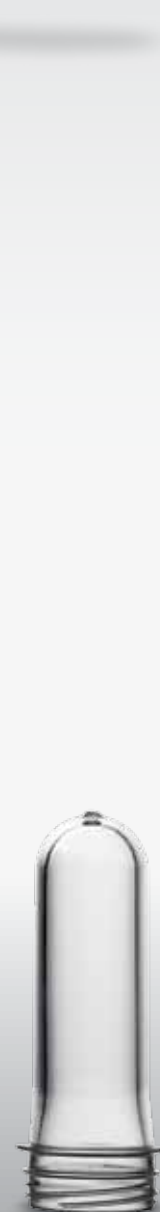
efficiency of your production. Together we can surpass the hurdles and seize the opportunities, taking your products to new heights.

# A BETTER MATCH

A Better Match is about delivering on more things than one – meeting you where you are and better matching your needs. Without compromise. It's about being your complete supplier – giving you more flexibility and reliability, design and functionality, as well as sustainability and cost-efficiency. The optimum combination of your needs and demands. At Sidel, we don't want to be good at one thing and not the other. More than an equipment supplier, we are and aspire to be your full service provider. Your better match.



# **RELIABILITY OF THE STANDARD** **FLEXIBILITY OF THE TAILOR-MADE**



## **WITH US, YOU GET BOTH**

We take the standard solution and adapt it to your business. From packaging development through filling right up to distribution, we bring everything to the table making sure that you receive the

highest level of reliability and flexibility matched to the unique needs of your production line. Reliability means delivering the optimum results, executed seamlessly without glitches or expensive

downtime. It also means being dependable and consistent on all levels. Flexibility means giving you what your production requires. It means adapting our systems to your changing needs in order to

meet your design and functionality requirements and ensure the integrity and longevity of your product packaging.



# & WE CARE FOR THE ENVIRONMENT YOUR BOTTOM LINE



## **SUSTAINABILITY & COST-EFFICIENCY**

Sustainability and cost-efficiency go hand-in-hand at Sidel. From need analysis to need for improvement, the environment and your bottom line are a consideration at every step of the process. We are dedicated to helping you perform in an ethically and socially responsible manner

without compromising on economic performance. We offer you a complete range of innovative environment- and money-saving services that cover everything from products and systems to consulting and expertise. Our goal is to become the leading provider of sustainable, efficient

equipment – helping you consume fewer natural resources, produce less waste, and generate growing profits. With our assistance and eco-responsible solutions, you can lower your environmental footprint and production costs at the same time.

## **LIGHTWEIGHTING TECHNOLOGY**

Our unique expertise in package lightweighting allows us take into account both quality and functionality in a way that is both cost-effective and sustainable. We aim to get more perfect bottles on the shelves of supermarkets around the world.

# YOUR MARKETS ARE OUR FIELDS OF EXPERTISE

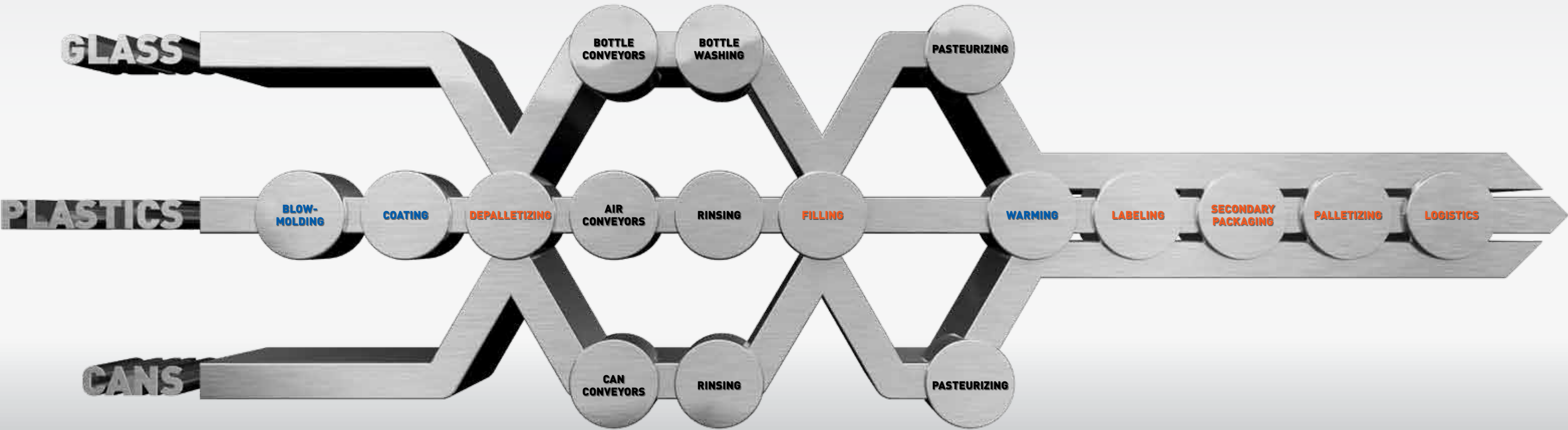


## SOLUTIONS FOR MANY INDUSTRIES

Your markets are your playing fields. And we have the expertise to put you ahead of the game. As a systems supplier, Sidel aims to provide you with the solutions that offer the best return on investment and the most appropriate response to various expectations of different players in the market including brands, retailers, distributors

and consumers. We have the ideal combination of experience and expertise, not only in blowing and molding, but throughout the entire production chain. Whatever the market you're in, we have a wide range of solutions that optimize the lifecycle of your PET, glass and can products.

# OUR PRODUCTS ARE A BETTER MATCH FOR YOURS



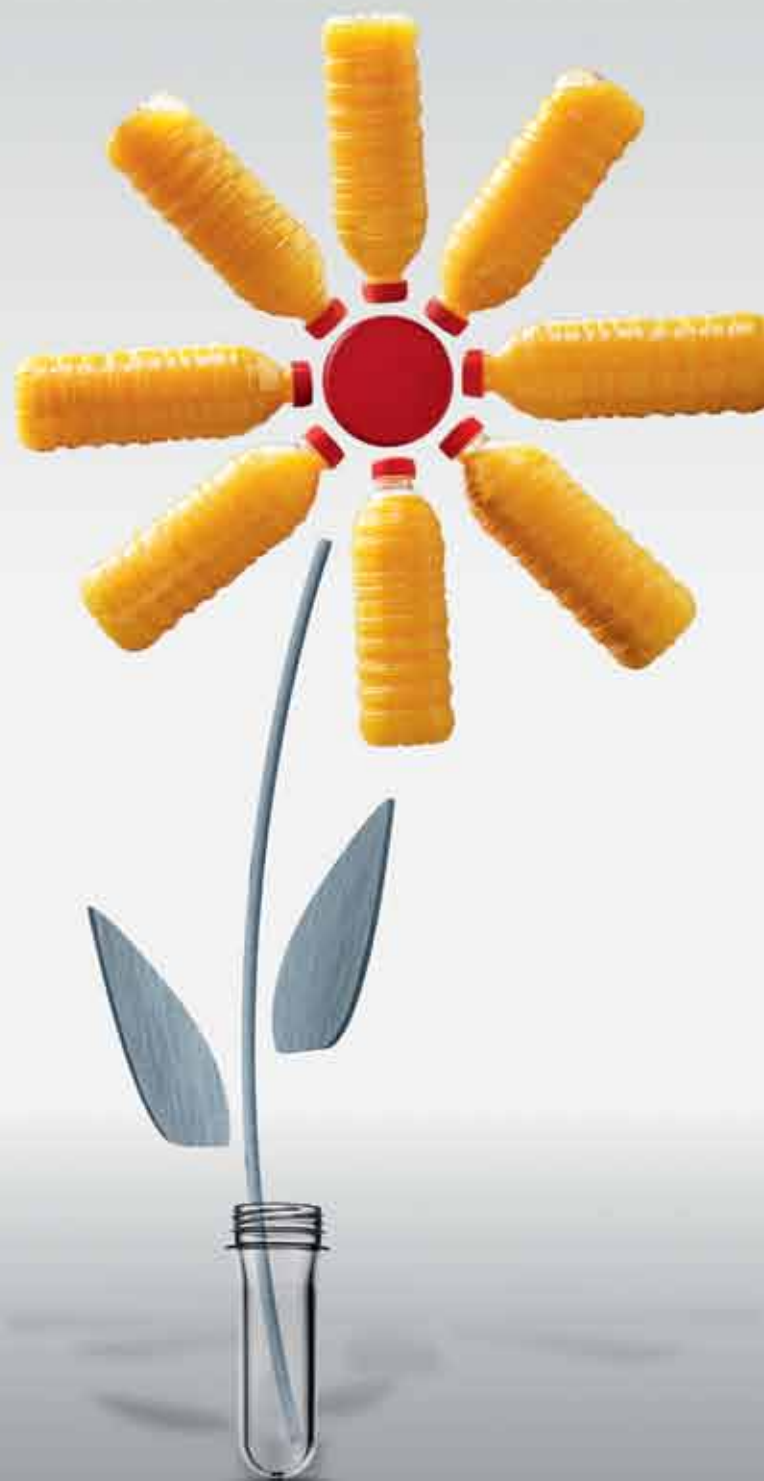
## INNOVATIVE PRODUCTS & PROCESS SOLUTIONS

At Sidel, we supply our customers with complete bottling solutions consisting of package design, line engineering, packaging machines and related services. And throughout the lifecycle of that line or equipment, we always bear overall investment

and operating costs in mind – maximizing the flexibility and efficiency of your business. We can upgrade your production, boost your productivity, save you costs, and offer you the support of a dedicated partner.



# **SAFEGUARD YOUR PRODUCTS** **THE ENVIRONMENT**



## **PREDIS™ & CAPDIS™ STERILIZE BOTTLES & CAPS WITHOUT WATER**

Predis™, a well-proven dry-decontamination system, is available for all types of sensitive products, including UHT milk. It guarantees bottle sterilization directly at the preform phase

using no water and very few chemicals. And this technology is also available for bottle caps with Capdis™. Both are efficient, economical, better for the environment – and unique to the market.

## **PRODUCTS ARE JUST AS GOOD & LAST JUST AS LONG**

Dry preform decontamination methods preserve the quality of products and can even extend their shelf life. Our filling technologies protect your products' contents whether they are refrigerated

or stored at room temperature. And with a longer shelf life, you can minimize the chance of wasted products and thus no wasted costs.





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[www.sidel.com](http://www.sidel.com)

 **Sidel**

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